



## 2024 LOCAL LABOUR MARKET PLAN

Cornwall, Stormont, Dundas, Glengarry, Prescott-Russell





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#### LOCAL LABOUR MARKET PLAN UPDATE

United Counties of Stormont, Dundas and Glengarry (SDG) and Prescott and Russell United Counties (PR) 2024



In 2021-2022, the Eastern Ontario Training Board (EOTB) released a plan for workforce development in the United Counties of Stormont, Dundas and Glengarry (SDG) and Prescott and Russell United Counties (PR) covering the period of 2022 to 2025. The three-year evidence-based plan focused on:

- Re-building the local economy through the availability of a resilient and skilled labour force;
- Re-engaging with workers as they return to the workforce and students as they prepare for the future;
- Re-igniting the local economy via actions and strategies outlined in our Workforce Development Action Plan 2022-2025.

This report provides the second of three annual updates. In the past year, EOTB together with community partners agreed that the priorities first identified in 2012 and confirmed in 2021 no longer fully reflected current economic and workforce development challenges and opportunities. On November 29, 2023, 27 local stakeholders representing employers, employer associations, economic development officers, educators, and employment service providers came together to confirm the following four new areas of focus for workforce development planning and to discuss collaborative actions to address these priorities:

O1

Identify immediate and future skills in demand and promote training to upskill job seekers and existing workers.

02

Attract, integrate and retain marginalized and barriered groups in the workforce including immigrants, youth, people with disabilities, etc.

03

Identify and promote immediate and longer-term occupations in demand.

04

Assist employers to attract, retain and promote existing workers.

The Statistics Canada Census 2021 identified that the population in SDG increased 1.0% and the population in PR increased 7.1% between 2016 and 2021. During the same time period, the population in Ontario grew by 5.8% and in Canada by 5.2%. The median age of 47.6 in SDG and 44.8 in PR is older than the 41.6 median age in Ontario and Canada.

While the total population age 15 and older increased by 1,135 in SDG, the number of people age 25 to 54 decreased by 1,410. This is concerning as this age demographic comprises the greatest percentage of the labour force. In PR, the population age 15 and older increased by 5,350 with only a small increase of 495 people age 25 to 54.

The indigenous population grew in both SDG and PR between 2016 and 2021 as did the racialized population.

Immigrants and newcomers were attracted to both SDG and PR between 2016 and 2021. More than 75% of the 725 immigrants settling in SDG during that time and 86% of the 515 immigrants settling in PR were in the important age demographic 25 to 54. Integrating these individuals into the labour force is important to addressing labour market demand.

Migration into the region between 2016 and 2021 continues to increase. There was a net in-migration of 4,335 people into SDG and 6,398 into PR during this five-year period.

The number of people in the labour force without a secondary school diploma decreased in SDG and PR between 2016 and 2021 while the number with a secondary school diploma and no post-secondary increased.

The number of people in the labour force with a college or university credential increased in both SDG and PR in the past five years. The number with an apprenticeship credential decreased in both SDG and PR between 2016 and 2021. However, at 7.7% of the population in SDG and 8.1% in PR as of 2021, the percent of the population age 15 and older with this designation continues to be greater than the rest of the population where 5% has an apprenticeship credential.

·A comparison of the one-year period between October 2022 and October 2023 shows that the number receiving Regular Employment Insurance benefits was stable in SDG. The greatest increase was in males age 15 to 29 with 30 more males in this demographic in receipt of benefits in 2023. In PR, there were 50 more males and 30 more females age 30 to 54 collecting benefits in October 2023 as compared to October 2022 an increase of 45.5% and 33.3% respectively.





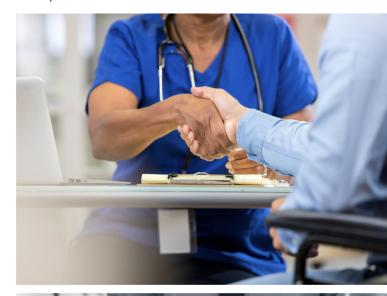
Comparing the number of businesses currently operating by sector in SDG and PR Districts with the number operating in 2020 contributes to our understanding of how the pandemic impacted the local economy. There are 526 more businesses currently operating in SDG than in June 2020 with the greatest increases taking place in the Professional, scientific, technical services; Construction; Health care and social assistance; Administrative support, waste management and remediation services and **Public** Administration sectors. A large increase in the Real Estate and leasing sector can be attributed to self-employed individuals with no employees. The Accommodation and food services; Other services and Arts. entertainment and recreation sectors continue to recover post-pandemic.

The economic recovery in PR is very similar to SDG. With an additional 403 businesses operating in the area with the greatest increases taking place in the Professional, scientific and technical services; Construction; Health care and social assistance; Administrative support, waste management and remediation services and Public administration sectors while decreases are observed in the Accommodation and food services; Other services and Arts, entertainment and recreation sectors. There has also been a significant decrease in the number of businesses operating in the Agriculture, forestry, fishing and hunting sector in PR.

Both SDG and PR have a significant number of new businesses not yet classified. This can be a positive indicator of innovation and future growth.

Examining the percentage of businesses operating within all sectors of the economy by employee size range (distribution) highlights the importance of entrepreneurship in SDG and PR.

More than 68% of the 10,302 businesses operating in SDG and 70% of the 9,209 businesses in PR are operated by individuals with no employees. Businesses employing fewer than four people comprise 84% of all businesses in SDG and 87% of enterprises in PR.







Changes in the distribution of the labour force by industry and occupation can also be analyzed using the Statistics Canada Census 2021 and the Statistics Canada Census 2016. Despite the administration of the 2021 Census while pandemic restrictions were in effect, levels of employment were relatively stable in SDG and PR between 2016 and 2021. The greatest gains took place in the Health Care and Social Assistance and Public Administration sectors. Compared to Ontario, there is a greater concentration of employment in the Agriculture and Public Administration sectors. A smaller percentage are employed in the Finance and Insurance; Real Estate and Leasing; and Professional, Scientific and Technical Services sectors. Occupationally, a greater percentage of people in SDG and PR are employed in occupations in the Trades, transport and equipment operator occupations compared to Ontario and fewer in Natural and applied sciences occupations.

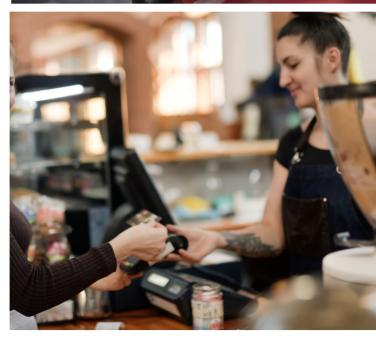
EMSI Analyst uses various Statistics Canada data sources to project industry and occupation growth. Between 2024 and 2029 in SDG, they anticipate the greatest job creation to take place in the Health Care and Social Assistance; Accommodation and Food Services and Transportation and Warehousing sectors. By 2029, the greatest employment concentration in SDG is projected to be in Agriculture, Manufacturing, Retail Trade, and Transportation and Warehousing.

The greatest projected job creation in Prescott-Russell between 2024 and 2029 is anticipated in Public Administration and Health Care and Social Assistance. Employment concentration in 2029 in PR is projected to be in Agriculture; Manufacturing; Construction; Retail Trade; Other Services and Public Administration.

EMSI Analyst projects more than 100 jobs to be created in SDG by 2029 in the following occupations: Nurses aides, orderlies and patient associates (NOC 33102); Registered nurses and registered psychiatric nurses (NOC 31301); Food counter attendants and kitchen helpers (NOC 65201); and Transport truck drivers (NOC 73300). They project more than 100 jobs created in Prescott-Russell by 2029 for Social policy researchers and program officers (NOC 41403) and Registered nurses and registered psychiatric nurses (NOC 31301).







Employment Ontario data provided annually to EOTB highlighted that Assisted Employment Services program usage was stable in 2022-2023 as compared to 2021-2022 while falling 15% in PR. In Eastern Ontario, 9% more people utilized the service in the past year compared to 2021-2022. In Ontario, client usage increased 4%.

Ten percent more people used Unassisted Employment Services in SDG while usage in PR decreased 8% between 2021-2022 and 2023. In Eastern Ontario participation in unassisted services increased by 23% and by 12% in Ontario.

The number of newcomers in SDG utilizing Assisted Services almost tripled in the last year from 36 to 136 with internationally trained professionals increasing from 45 in 2021-2022 to 126 in the past year.

Participation in Literacy and Basic Skills was also stable over the past year. There were 37 fewer learners in SDG and 4 fewer learners in PR. Similarly, participation in the program increased by 3% in both Eastern Ontario and Ontario.

With the exception of the Youth Job Connection program in SDG, participation in programs administered by Employment Services decreased between 2021-2022 and 2022-2023.

The number of new Apprenticeship registrations in SDG decreased slightly from 873 to 848 (-3%) while the number of active apprentices decreased significantly from 3,468 to 2,442 (-30%).

The number of new Apprenticeship registrations in PR increased from 157 to 186 (19%) while the number of active apprentices was relatively stable increasing by 5 to 163 (1%).

Comparison of program activity in 2022-2023 with 2019-2020, the last pre-pandemic year, highlighted that, for the most part, participation in Employment Ontario programs has decreased since the pandemic. The exceptions were increases in new learners in LBS in PR, carry-over learners in LBS in SDG, apprenticeship activity in general and participation in the Canada Ontario Job Grant program in SDG.

Employment Ontario service providers expressed concern with the sudden decrease of active apprentices in SDG and further explanation was requested. Literacy and Basic Skills providers pointed out that apprentices often do not reach completion because of a lack of literacy skills. Providers are trying to catch apprentices before they fail and will be inviting stakeholders including the unions to a forum to explore how they can help.

The second of three annual updates to the threeyear Action Plan 2022-2025, itemizes short, medium and long-term actions now underway.





Early in 2022, the Eastern Ontario Training Board (EOTB) released a three-year evidence-based plan for workforce development in the United Counties of Stormont, Dundas and Glengarry (SDG) and Prescott and Russell United Counties (PR). This 2024 report is the second of three annual updates.

In the past year, the Eastern Ontario Training Board together with community partners agreed that the priorities first identified in 2012 and confirmed in 2021 no longer fully reflected current economic and workforce development challenges and opportunities. On November 29, 2023, 27 local stakeholders representing employers, employer associations, economic development officers, educators, and employment service providers came together to confirm the following four new areas of focus for workforce development and to discuss collaborative actions to address these priorities:

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Assist employers to attract, retain and promote existing workers.

Along with the resulting Action Plan for workforce development, this update provides an analysis of various indicators of labour market demand and labour market supply as well as a summary of input provided by multiple stakeholders including employers, economic developers, educators and employment service providers.

## LABOUR MARKET SUPPLY



Statistics Canada Census 2021 population data provides an overview of changes that have taken place in the United Counties of Stormont, Dundas and Glengarry (SDG) and Prescott and Russell United Counties (PR) over the past five years. As noted in our 2022 3-year Action Plan, the population of SDG increased by 1.0% from 113,448 in 2016 to 114,637 in 2021. The median age in SDG is 47.6. In Prescott-Russell the population increased by 7.1% from 89,333 in 2016 to 95,639 in 2021. The median age is 44.8. During the same five-year period, the population of Ontario grew by 5.8% and in Canada at 5.2%. The median age in both the province and Canada is 41.6.

#### Population Groups in Stormont, Dundas and Glengarry and Prescott-Russell

Tables 1A, B and C provide a further examination of the populations of SDG and PR by gender, age group, racialized and indigenous populations and newcomers.

#### **Table 1A: Age Characteristics of the SDG and PR populations**

| United Counties of Stormont, Dundas and Glengarry |        |        |        |        |        |        |          |        |         |  |
|---|--------|--------|--------|--------|--------|--------|----------|--------|---------|--|
| A   |        | 2016   |        |        | 2021   |        |          | Change |         |  |
| Age<br>Groups                                     | Total  | Men+   | Women+ | Total  | Men+   | Women+ | Total    | Men+   | Women+  |  |
| 15+ Pop.  | 93,070 | 45,455 | 47,615 | 94,205 | 46,295 | 47,910 | 1,135    | 840    | 295     |  |
| 15-24   | 12,430 | 6,410  | 6,020  | 11,040 | 5,740  | 5,295  | (-1,390) | (-670) | (-725)  |  |
| 25-54   | 39,695 | 19,175 | 20,520 | 38,285 | 18,870 | 19,405 | (-1,410) | (-305) | (1,115) |  |
| 55+   | 40,925 | 19,860 | 21,065 | 44,875 | 21,670 | 23,210 | 3,950    | 1,810  | 2,145   |  |

| Prescott a    | nd Russell U | Inited Coun | ties   |        |        |        |        |        |        |
|---------------|--------------|-------------|--------|--------|--------|--------|--------|--------|--------|
|               | 2016         |             |        |        | 2021   |        |        | Change |        |
| Age<br>Groups | Total        | Men+        | Women+ | Total  | Men+   | Women+ | Total  | Men+   | Women+ |
| 15+ Pop.      | 72,270       | 35,745      | 36,525 | 77,620 | 38,410 | 39,210 | 5,350  | 2,665  | 2,685  |
| 15-24         | 9,810        | 4,990       | 4,815  | 9,095  | 4,735  | 4,370  | (-715) | (-255) | (-445) |
| 25-54         | 34,685       | 17,070      | 17,610 | 35,180 | 17,345 | 17,840 | 495    | 275    | 230    |
| 55+           | 27,770       | 13,680      | 14,090 | 33,350 | 16,335 | 17,000 | 5,580  | 2,655  | 2,910  |

Source: Statistics Canada Census 2016 and 2021

While the population of individuals age 15 and older in SDG has increased by just over 1,100 people (1.2%) between 2016 and 2021, the population of people age 25 to 54 has decreased by more than 1,400. This is concerning as this age demographics comprises the greatest percentage of the labour force. The population of individuals age 15 and older increased by more than 5,300 between 2016 and 2021 in Prescott-Russell (7.4%) with a slight increase of 495 in the number of people age 25 to 54. Both SDG and PR experienced a decrease in the population age 15 to 24 between 2016 and 2021 with population increases largely driven by people age 55 and older.

Table 1B: Changes in the Indigenous and Racialized populations in SDG and PR

| Population         |             | 2016                        |              |       | 2021  |        |                        | Change                   |        |  |
|--------------------|-------------|-----------------------------|--------------|-------|-------|--------|------------------------|--------------------------|--------|--|
| Groups             | Total       | Men+                        | Women+       | Total | Men+  | Women+ | Total                  | Men+                     | Women+ |  |
| <b>United Coun</b> | ties of St  | ormont, Dunc                | das and Glen | garry |       |        |                        |                          |        |  |
| Indigenous         | 3,580       | 1,535                       | 2,045        | 3,780 | 1,800 | 1,975  | 200                    | 265                      | (-70)  |  |
| Racialized         | 2,690       | 1,295                       | 1,400        | 4,490 | 2,270 | 2,225  | 1,800                  | 975                      | 825    |  |
| Prescott and R     | Russell Un  | ited Counties               |              |       |       |        |                        |                          |        |  |
| Indigenous         | 2,165       | 1,025                       | 1,140        | 3,230 | 1,490 | 1,740  | 1,065                  | 465                      | 600    |  |
| Racialized         | 1,865       | 875                         | 990          | 3,430 | 1,650 | 1,780  | 1,565                  | 775                      | 790    |  |
| 0                  | <b>6</b> %  | Indigenous p<br>between 201 |              | C     | 49%   | _      | us populat<br>2016-202 | ion growth<br>1 in PR    |        |  |
| 0                  | <b>67</b> % | Racialized po               |              |       | C     | 84%    |                        | d population<br>2016-202 | -      |  |

Source: Statistics Canada Census 2016 and 2021

#### Table 1C: Changes in newcomer population in SDG and PR

The following table highlights the increase and pace of immigrants arriving in the region.

| United Counties of Stormont, Dundas and Glengarry |       |               |      |      |      |      |      |      |  |  |
|---|-------|---------------|------|------|------|------|------|------|--|--|
| AGE<br>GROUPS                                     | TOTAL | 2016-<br>2021 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |  |  |
| 15 to 24  | 285   | 110           | 0    | 30   | 15   | 50   | 10   | 0    |  |  |
| 25 to 54  | 2,935 | 550           | 85   | 90   | 135  | 180  | 50   | 25   |  |  |
| 55 +  | 4,260 | 55            | 0    | 0    | 0    | 25   | 0    | 0    |  |  |
| Total - Age                                       | 7,475 | 725           | 90   | 135  | 155  | 245  | 60   | 40   |  |  |

| Prescott and  | Prescott and Russell United Counties |               |      |      |      |      |      |      |  |  |  |  |
|---------------|--------------------------------------|---------------|------|------|------|------|------|------|--|--|--|--|
| AGE<br>GROUPS | TOTAL                                | 2016-<br>2021 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |  |  |  |  |
| 15 to 24      | 260                                  | 45            | 0    | 20   | 0    | 10   | 0    | 0    |  |  |  |  |
| 25 to 54      | 2,470                                | 445           | 45   | 115  | 75   | 85   | 65   | 25   |  |  |  |  |
| 55 +          | 2,365                                | 20            | 0    | 0    | 0    | 0    | 0    | 0    |  |  |  |  |
| Total - Age   | 5,095                                | 515           | 75   | 140  | 80   | 105  | 80   | 30   |  |  |  |  |

Source: Statistics Canada Census 2016 and 2021. Arithmetical errors due to rounding



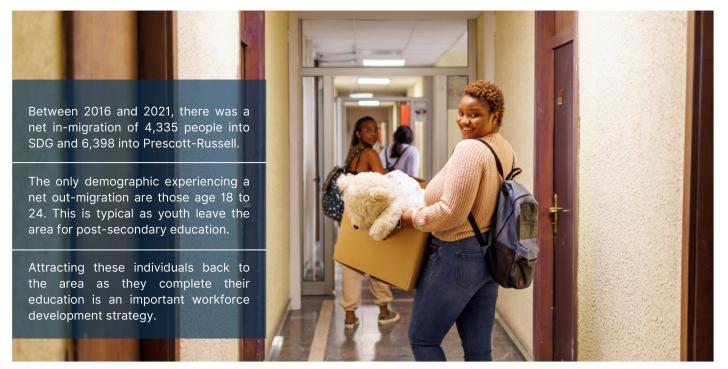
## Migration Characteristics

Table 2 uses residents' annual tax returns to track migration in and out of the region.

**Table 2 - Migration in and out of SDG and Prescott-Russell** 

| Unite     | ed Counties of Stormont, Du | ndas and Glengarry – 2016 to | 2021                 |
|-----------|-----------------------------|------------------------------|----------------------|
| Age Range | Total In-Migration          | <b>Total Out-Migration</b>   | <b>Net Migration</b> |
| 0 to 17   | 3,981                       | 2,486                        | 1,495                |
| 18 to 24  | 1,944                       | 2,295                        | (-351)               |
| 25 to 44  | 6,100                       | 4,930                        | 1,170                |
| 45 to 64  | 4,331                       | 2,622                        | 1,709                |
| 65 +      | 1,987                       | 1,675                        | 312                  |
| TOTAL     | 18,343                      | 14,008                       | 4,335                |
|           | Prescott and Russell Unit   | ed Counties - 2016 to 2021   |                      |
| Age Range | <b>Total In-Migration</b>   | <b>Total Out-Migration</b>   | Net Migration        |
| 0 to 17   | 4,904                       | 3,029                        | 1,875                |
| 18 to 24  | 1,793                       | 2,465                        | (-672)               |
| 25 to 44  | 8,564                       | 5,806                        | 2,758                |
| 45 to 64  | 5,143                       | 3,596                        | 1,547                |
| 65 +      | 2,563                       | 1,673                        | 890                  |
|           |                             |                              |                      |

Source: Statistics Canada Taxfiler data



## **Educational Attainment**

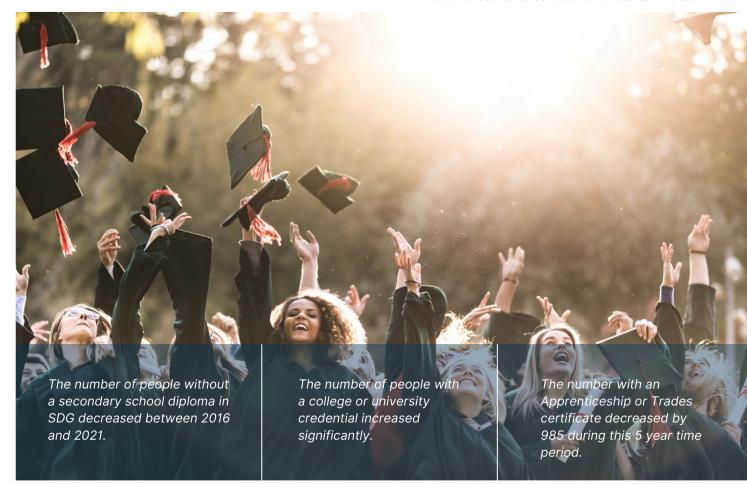
Tables 3A and B highlight the change in educational attainment in SDG and PR in the five-year period between 2016 and 2021.

Table 3A: Educational attainment - 2021 compared to 2016 - SDG

Total Labour Force - Total Labour Force - 2021 2016

| Level of Education                                      | Number | %     | Number | %     | Change   | %<br>Change |
|---|--------|-------|--------|-------|----------|-------------|
| No certificate, diploma or degree                       | 17,865 | 19%   | 20,885 | 22.4% | (-3,020) | (-14.5%)    |
| Secondary school diploma or equivalent                  | 30,985 | 32.9% | 29,220 | 31.4% | 1,765    | 6.0%        |
| Apprenticeship or Trades certificate/diploma            | 7,300  | 7.7%  | 8,285  | 8.9%  | (-985)   | (-11.9%)    |
| College/CEGEP or other non-university degree or diploma | 24,505 | 26.0% | 22,700 | 24.4% | 1,805    | 8.0%        |
| Total University certificate, degree or diploma         | 2,310  | 14.4% | 11,985 | 12.9% | 1,565    | 13.1%       |

Source: Statistics Canada Census 2021 and 2016



## **Educational Attainment**

Continued.

Table 3B: Educational attainment - 2021 compared to 2016 - PR

Total Labour Force - Total Labour Force - 2021 2016

| Level of Education                                      | Number | %     | Number | %     | Change   | % Change |
|---|--------|-------|--------|-------|----------|----------|
| No certificate, diploma or degree                       | 13,080 | 16.9% | 14,220 | 19.7% | (-1,140) | (-8.0%)  |
| Secondary school diploma or equivalent                  | 23,590 | 30.4% | 22,355 | 30.9% | 1,235    | 5.5%     |
| Apprenticeship or Trades certificate/diploma            | 6,275  | 8.1%  | 6,570  | 9.1%  | (-295)   | (-4.5%)  |
| College/CEGEP or other non-university degree or diploma | 19,755 | 25.5% | 17,365 | 24.0% | 2,390    | 13.8%    |
| Total University certificate, degree or diploma         | 14,920 | 19.2% | 11,765 | 16.3% | 3,155    | 26.8%    |

Source: Statistics Canada Census 2021 and 2016

As in SDG, the number of individuals with no certificate or diploma has decreased in Prescott-Russell between 2021 and 2016 while the number with a secondary school diploma only has increased during the same time period.

Like SDG, the number with an Apprenticeship or Trades certificate decreased in this five-year period. However, at 7.7% of the total labour force in SDG and 8.1% in PR in 2021, the percentage of the total labour force with an Apprenticeship designation is significantly more than in Ontario where 5% has an apprenticeship certificate or diploma.

A greater percentage of the total labour force has a college certificate or diploma in SDG and PR than in Ontario where one in five has this credential. Just over 32% of the total labour force in Ontario has a university certificate, diploma or degree.

**Labour Force Status:** 

**Eastern Ontario** 

Table 4 highlights the annual unemployment rates in Eastern

**Table 4: Annual unemployment rates in Eastern Ontario** 

| Geography                       | 2019 | 2020 | 2021 | 2022 | 2023 |
|---------------------------------|------|------|------|------|------|
| Ottawa Economic Region          | 4.8% | 7.4% | 6.3% | 4.4% | 4.5% |
| Ottawa Census Metropolitan Area | 4.9% | 7.4% | 6.1% | 4.2% | 4.5% |
| Ontario                         | 5.6% | 9.8% | 8.1% | 5.6% | 5.7% |

Source: Table number 14-10-0393-01 (Economic Region) and Table: 14-10-0385-01 (CMA and ON)

#### **Labour Force Status:**

Stormont, Dundas, Glengarry and Prescott-Russell Table 5 compares the number of people collecting Regular Employment Insurance benefits in October 2023 with October 2022. In SDG, the number collecting regular benefits was relatively stable. The greatest increase occurred in males age 15 to 29. Thirty more males were collecting regular benefits in October 2023 than in October 2022.

Table 5: Decrease in number collecting Regular Employment insurance - October 2022 and October 2023

|           | Oct   | 2022      | Oc            | t 2023          | Difference Recipients -<br>Males |       |        | Recipients -<br>nale |
|-----------|-------|-----------|---------------|-----------------|----------------------------------|-------|--------|----------------------|
|           | Males | Females   | Males         | Females         | Number                           | %     | Number | %                    |
|           |       | United Co | ounties of St | ormont, Dunc    | las and Glenga                   | irry  |        |                      |
| Age 15-29 | 110   | 50        | 140           | 50              | 30                               | 27.3% | 0      | 0%                   |
| Age 30-54 | 190   | 150       | 210           | 160             | 20                               | 10.5% | 10     | 6.7%                 |
| Age 55-64 | 100   | 80        | 100           | 70              | 0                                | 0.0%  | (-10)  | (-12.5%)             |
|           |       | Pres      | cott and R    | ussell United ( | Counties120                      |       |        |                      |
| Age 15-29 | 80    | 40        | 90            | 40              | 10                               | 12.5% | 0      | 0.0%                 |
| Age 30-54 | 110   | 90        | 160           | 120             | 50                               | 45.5% | 30     | 33.3%                |
| Age 55-64 | 70    | 50        | 70            | 40              | 0                                | 0.0%  | (-10)  | (-20.0%)             |

Source: Table 14-10-0323-01 Employment Insurance beneficiaries by Census Division, monthly, unadjusted for seasonality

## LABOUR MARKET DEMAND



One of the first measures that provides some insight into the impact of the pandemic on the region's economy is Canada Business Counts data, released by Statistics Canada semi-annually. Tables 6A and B compares the number of businesses operating in SDG and PR as of June 2023 with the number operating in June 2020 shortly after the initial pandemic restrictions began in March 2020. It must be noted that some changes in the numbers of businesses operating in each sector may be caused by changes in the assignment of postal codes within Census Divisions by Statistics Canada.

Table 6A: Change in Number of Businesses June 2020-June 2023 - SDG

| Sector  | No of<br>Businesses Jur<br>2020 | No. of<br>Businesses<br>Jun 2023 | Absolute<br>Change | Percent<br>Change |
|---|---------------------------------|----------------------------------|--------------------|-------------------|
| Agriculture, Forestry, Fishing, Hunting         | 1,383                           | 1,374                            | (-9)               | (-0.7%)           |
| Mining, Oil and Gas Extraction, Quarrying       | 10                              | 7                                | (-3)               | (-30.0%)          |
| Utilities                                       | 29                              | 29                               | 0                  | 0.0%              |
| Construction                                    | 965                             | 1,026                            | 61                 | 6.3%              |
| Manufacturing                                   | 238                             | 245                              | 7                  | 2.9%              |
| Wholesale Trade                                 | 237                             | 240                              | 3                  | 1.3%              |
| Retail Trade                                    | 757                             | 769                              | 12                 | 1.6%              |
| Transportation and Warehousing                  | 417                             | 470                              | 53                 | 12.7%             |
| Information and Cultural Services               | 66                              | 60                               | (-6)               | (-9.1%)           |
| Finance and Insurance                           | 414                             | 384                              | (-30)              | (-7.2%)           |
| Real Estate and Leasing                         | 1,720                           | 1,999                            | 279                | 16.2%             |
| Professional, Scientific and Technical Services | 659                             | 731                              | 72                 | 10.9%             |
| Management of Companies and Enterprises         | 63                              | 55                               | (-8)               | (-12.7%)          |
| Admin. Support, Waste Mngmt., Remediation       | 293                             | 327                              | 34                 | 11.6%             |
| Educational Services                            | 62                              | 62                               | 0                  | 0.0%              |
| Health and Social assistance                    | 526                             | 538                              | 57                 | 10.8%             |
| Arts, Entertainment and Recreation              | 131                             | 123                              | (-8)               | (-6.1%)           |
| Accommodation and Food Services                 | 326                             | 309                              | (-17)              | (-5.2%)           |
| Other Services                                  | 731                             | 708                              | (-23)              | (-3.1%)           |
| Public Administration                           | 15                              | 27                               | 12                 | 80.0%             |
| Businesses not classified by industry           | 698                             | 1,374                            | 76                 | 10.9%             |
| Total   | 9,740                           | 10,302                           | 562                | 5.8%              |

Source: Statistics Canada, Canada Business Counts, June 2020 and June 2022

#### **Labour Market Demand**

There are 562 more businesses operating in SDG than before the COVID-19 pandemic with the greatest increases taking place in Professional, Scientific, the Technical Services; Construction; Health Care and Social Assistance; Administrative Support, Waste Management and Remediation Services and Public Administration sectors. The large increase in the Real Estate and Leasing sector can be attributed to selfemployed individuals with no employees. The Accommodation and Food Services; Other Services and Arts, Entertainment and Recreation sectors continue to recover postpandemic.

The post-pandemic economic recovery in PR is very similar to SDG. With an additional 403 businesses operating in the area, the greatest increases took place in the Professional, Scientific, Technical Services; Construction; Health Care and Social Assistance; Administrative Support, Waste Management and Remediation Services and Public Administration sectors while decreases observed are in the Accommodation and Food Services: Other Services and Arts, Entertainment and Recreation sectors. There has also been a significant decrease in the number of businesses operating in the Agriculture, Forestry, Fishing and Hunting sector.

Both SDG and PR have a significant number of new businesses not yet classified. This can be a positive indicator of innovation and future growth.



Additional businesses in SDG since Covid-19 pandemic



Additional businesses in PR since Covid-19 pandemic



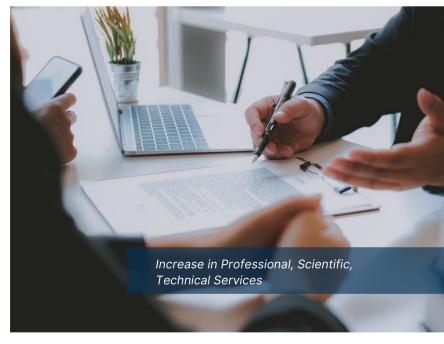


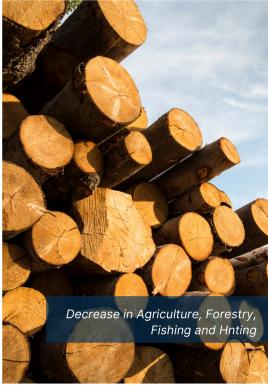


Table 6B: Change in Number of Businesses June 2020-June 2023 - SDG

| Sector  | No of<br>Businesse<br>Jun 2020 |       | Absolute<br>Change | Percent<br>Change |
|---|--------------------------------|-------|--------------------|-------------------|
| Agriculture, Forestry, Fishing, Hunting         | 953                            | 908   | (-45)              | (-4.7%)           |
| Mining, Oil and Gas Extraction, Quarrying       | 7                              | 6     | (-1)               | (-14.3%)          |
| Utilities                                       | 37                             | 30    | (-7)               | (-18.9%)          |
| Construction                                    | 1,351                          | 1,405 | 54                 | 4.0%              |
| Manufacturing                                   | 177                            | 180   | 3                  | 1.7%              |
| Wholesale Trade                                 | 179                            | 180   | 1                  | 0.6%              |
| Retail Trade                                    | 545                            | 555   | 10                 | 1.8%              |
| Transportation and Warehousing                  | 263                            | 268   | 5                  | 1.9%              |
| Information and Cultural Services               | 59                             | 57    | (-2)               | (-3.4%)           |
| Finance and Insurance                           | 412                            | 405   | (-7)               | (-1.7%)           |
| Real Estate and Leasing                         | 1,536                          | 1,733 | 197                | 12.8%             |
| Professional, Scientific and Technical Services | 719                            | 790   | 71                 | 9.9%              |
| Management of Companies and Enterprises         | 59                             | 55    | (-4)               | (-6.8%)           |
| Admin. Support, Waste Mngmt., Remediation       | 288                            | 322   | 34                 | 11.8%             |
| Educational Services                            | 70                             | 71    | 1                  | 1.4%              |
| Health and Social assistance                    | 528                            | 568   | 40                 | 7.6%              |
| Arts, Entertainment and Recreation              | 122                            | 110   | -12                | -9.8%             |
| Accommodation and Food Services                 | 192                            | 181   | -11                | -5.7%             |
| Other Services                                  | 642                            | 616   | -26                | -4.0%             |
| Public Administration                           | 15                             | 17    | 2                  | 13.3%             |
| Businesses not classified by industry           | 652                            | 752   | 100                | 15.3%             |
| Total   | 8,806                          | 9,209 | 403                | 4.6%              |

Source: Statistics Canada, Canada Business Counts, June 2020 and June 2022







Canada Business Counts data is also a useful tool to better understand the composition of the region's economy by looking at the percent of total businesses operating in each sector, or distribution.

Tables 7A and B examine the composition of the economies of SDG and PR by the number and size of businesses by the number of employees within each sector.

Table 7A: Distribution of Businesses by Sector and Employee Size Range - SDG

| Industries   | No em | ployees |       | ro 1-4<br>loyees |       | ll 5-99<br>loyees |     | ım 100-<br>iployees |     | e 500+<br>loyees |
|--|-------|---------|-------|------------------|-------|-------------------|-----|---------------------|-----|------------------|
|  | No.   | %       | No.   | %                | No.   | %                 | No. | %                   | No. | %                |
| Agriculture, Forestry, Fishing, Hunting            | 1,105 | 80.4    | 196   | 14.3             | 73    | 5.3               | 0   | 0.0                 | 0   | 0.0              |
| Mining, Oil and Gas Extraction, Quarrying          | 2     | 28.6    | 2     | 28.6             | 3     | 42.9              | 0   | 0.0                 | 0   | 0.0              |
| Utilities  | 23    | 79.3    | 2     | 6.9              | 4     | 13.8              | 0   | 0.0                 | 0   | 0.0              |
| Construction                                       | 567   | 55.3    | 253   | 24.7             | 204   | 19.9              | 2   | 0.2                 | 0   | 0.0              |
| Manufacturing                                      | 91    | 37.1    | 46    | 18.8             | 99    | 40.4              | 8   | 3.3                 | 1   | 0.4              |
| Wholesale Trade                                    | 110   | 45.8    | 62    | 25.8             | 68    | 28.3              | 0   | 0.0                 | 0   | 0.0              |
| Retail Trade                                       | 307   | 39.9    | 156   | 20.3             | 300   | 39.0              | 6   | 8.0                 | 0   | 0.0              |
| Transportation and Warehousing                     | 310   | 66.0    | 93    | 19.8             | 60    | 12.8              | 6   | 1.3                 | 1   | 0.2              |
| Information and Cultural Services                  | 35    | 58.3    | 10    | 16.7             | 15    | 250.0             | 0   | 0.0                 | 0   | 0.0              |
| Finance and Insurance                              | 295   | 76.8    | 33    | 8.6              | 55    | 14.3              | 1   | 0.3                 | 0   | 0.0              |
| Real Estate and Leasing                            | 1,872 | 93.6    | 103   | 5.2              | 23    | 1.2               | 1   | 0.1                 | 0   | 0.0              |
| Professional, Scientific and Technical<br>Services | 494   | 67.6    | 170   | 23.3             | 67    | 9.2               | 0   | 0.0                 | 0   | 0.0              |
| Management of Companies and Enterprises            | 47    | 85.5    | 4     | 7.3              | 3     | 5.5               | 1   | 1.8                 | 0   | 0.0              |
| Admin. Support, Waste Mngmt.,<br>Remediation       | 187   | 57.2    | 80    | 24.5             | 59    | 18.0              | 1   | 0.3                 | 0   | 0.0              |
| Educational Services                               | 44    | 71.0    | 6     | 9.7              | 11    | 17.7              | 1   | 1.6                 | 0   | 0.0              |
| Health and Social assistance                       | 271   | 46.5    | 134   | 23.0             | 158   | 27.1              | 19  | 3.3                 | 1   | 0.2              |
| Arts, Entertainment and Recreation                 | 87    | 70.7    | 14    | 11.4             | 22    | 17.9              | 0   | 0.0                 | 0   | 0.0              |
| Accommodation and Food Services                    | 100   | 32.4    | 39    | 12.6             | 169   | 54.7              | 1   | 0.3                 | 0   | 0.0              |
| Other Services                                     | 434   | 61.3    | 175   | 24.7             | 98    | 13.8              | 1   | 0.1                 | 0   | 0.0              |
| Public Administration                              | 1     | 3.7     | 0     | 0.0              | 22    | 81.5              | 3   | 11.1                | 1   | 3.7              |
| Businesses not classified by industry              | 639   | 82.6    | 95    | 12.3             | 50    | 5.2               | 0   | 0.0                 | 0   | 0.0              |
| Total  | 7,021 | 68.2    | 1,673 | 16.2             | 1,553 | 15.1              | 51  | 0.5                 | 4   | 0.04             |

Source: Statistics Canada, Canada Business Counts, June 2020 and June 2022





Businesses operated by self-employed entrepreneurs comprise more than 68% of the 10,302 businesses operating in SDG as of June 2023. Businesses employing fewer than 4 individuals make up more than 84% of all businesses in SDG.

As Table 7B illustrates, small business is equally important in Prescott-Russell where more than 70% of the 9,209 total businesses are operated by individual entrepreneurs with no employees and more than 87% of businesses employ four or fewer employees.

Table 7B: Distribution of Businesses by Sector and Employee Size Range - PR

| Industries   | No employees |      | Micro 1-4<br>employees |      |       | Small 5-99<br>employees |     | Medium 100-499<br>employees |     | e 500+<br>loyees |
|--|--------------|------|------------------------|------|-------|-------------------------|-----|-----------------------------|-----|------------------|
|  | No.          | %    | No.                    | %    | No.   | %                       | No. | %                           | No. | %                |
| Agriculture, Forestry, Fishing, Hunting            | 714          | 78.6 | 132                    | 14.5 | 62    | 6.8                     | 0   | 0.0                         | 0   | 0.0              |
| Mining, Oil and Gas Extraction,<br>Quarrying       | 4            | 66.7 | 0                      | 0.0  | 2     | 33.3                    | 0   | 0.0                         | 0   | 0.0              |
| Utilities  | 23           | 76.7 | 3                      | 10.0 | 4     | 13.3                    | 0   | 0.0                         | 0   | 0.0              |
| Construction                                       | 772          | 54.9 | 395                    | 28.1 | 236   | 16.8                    | 2   | 0.1                         | 0   | 0.0              |
| Manufacturing                                      | 87           | 48.3 | 31                     | 17.2 | 55    | 30.6                    | 7   | 3.9                         | 0   | 0.0              |
| Wholesale Trade                                    | 101          | 56.1 | 38                     | 21.1 | 41    | 22.8                    | 0   | 0.0                         | 0   | 0.0              |
| Retail Trade                                       | 246          | 44.3 | 92                     | 16.6 | 211   | 38.0                    | 6   | 1.1                         | 0   | 0.0              |
| Transportation and Warehousing                     | 167          | 62.3 | 58                     | 21.6 | 40    | 14.9                    | 3   | 1.1                         | 0   | 0.0              |
| Information and Cultural Services                  | 33           | 57.9 | 12                     | 21.1 | 12    | 21.1                    | 0   | 0.0                         | 0   | 0.0              |
| Finance and Insurance                              | 333          | 82.2 | 31                     | 7.7  | 41    | 10.1                    | 0   | 0.0                         | 0   | 0.0              |
| Real Estate and Leasing                            | 1,631        | 94.1 | 81                     | 4.7  | 21    | 1.2                     | 0   | 0.0                         | 0   | 0.0              |
| Professional, Scientific and Technical<br>Services | 552          | 69.9 | 181                    | 22.9 | 56    | 7.1                     | 1   | 0.1                         | 0   | 0.0              |
| Management of Companies and<br>Enterprises         | 46           | 83.6 | 3                      | 5.5  | 5     | 9.1                     | 1   | 1.8                         | 0   | 0.0              |
| Admin. Support, Waste Mngmt.,<br>Remediation       | 192          | 59.6 | 73                     | 22.7 | 57    | 17.7                    | 0   | 0.0                         | 0   | 0.0              |
| Educational Services                               | 57           | 80.3 | 5                      | 7.0  | 7     | 9.9                     | 1   | 1.4                         | 1   | 1.4              |
| Health and Social assistance                       | 352          | 62.0 | 77                     | 13.6 | 134   | 23.6                    | 4   | 0.7                         | 1   | 0.2              |
| Arts, Entertainment and Recreation                 | 76           | 69.1 | 14                     | 12.7 | 19    | 17.3                    | 0   | 0.0                         | 1   | 0.9              |
| Accommodation and Food Services                    | 67           | 37.0 | 20                     | 11.0 | 94    | 51.9                    | 0   | 0.0                         | 0   | 0.0              |
| Other Services                                     | 405          | 65.7 | 144                    | 23.4 | 67    | 10.9                    | 0   | 0.0                         | 0   | 0.0              |
| Public Administration                              | 1            | 5.9  | 0                      | 0.0  | 13    | 76.5                    | 3   | 17.6                        | 0   | 0.0              |
| Businesses not classified by industry              | 624          | 83.0 | 102                    | 13.6 | 25    | 3.3                     | 1   | 0.1                         | 0   | 0.0              |
| Total  | 6,483        | 70.4 | 1,492                  | 16.2 | 1,202 | 13.0                    | 29  | 0.3                         | 3   | 0.03             |

Source: Canada Business Counts, June 2023





Table 8A and B examine the total number of businesses by sector in SDG and PR and the percentage within each sector of the total businesses overall. This can be compared with the distribution in Ontario to gauge the importance of the sector locally as compared to the province.

**Table 8A: Distribution of Businesses by Sector - SDG** 

| Sector  | Total number in the sector<br>and Percent of Total<br>Businesses |      | Percent of Total<br>Businesses in Ontario |       |  |
|---|--|------|---|-------|--|
|   | Total  | %    |   |       |  |
| Agriculture, Forestry, Fishing, Hunting         | 1,374  | 13.3 | 2.9                                       | 1,374 |  |
| Mining, Oil and Gas Extraction, Quarrying       | 7  | 0.1  | 0.1                                       | 7     |  |
| Utilities                                       | 29   | 0.3  | 0.2                                       | 29    |  |
| Construction                                    | 1,026  | 10.0 | 8.5                                       | 1,026 |  |
| Manufacturing                                   | 245  | 2.4  | 2.1                                       | 245   |  |
| Wholesale Trade                                 | 240  | 2.3  | 2.2                                       | 240   |  |
| Retail Trade                                    | 769  | 7.5  | 5.6                                       | 769   |  |
| Transportation and Warehousing                  | 470  | 4.6  | 6.8                                       | 470   |  |
| Information and Cultural Services               | 60   | 0.6  | 1.3                                       | 60    |  |
| Finance and Insurance                           | 384  | 3.7  | 5.1                                       | 384   |  |
| Real Estate and Leasing                         | 1,999  | 19.4 | 20.7                                      | 1,999 |  |
| Professional, Scientific and Technical Services | 731  | 7.1  | 12.5                                      | 731   |  |
| Management of Companies and Enterprises         | 55   | 0.5  | 0.8                                       | 55    |  |
| Admin. Support, Waste Mngmt., Remediation       | 327  | 3.2  | 3.5                                       | 327   |  |
| Educational Services                            | 62   | 0.6  | 1.0                                       | 62    |  |
| Health and Social assistance                    | 583  | 5.7  | 6.5                                       | 583   |  |
| Arts, Entertainment and Recreation              | 123  | 1.2  | 1.4                                       | 123   |  |
| Accommodation and Food Services                 | 309  | 3.0  | 2.6                                       | 309   |  |
| Other Services                                  | 708  | 6.9  | 5.5                                       | 708   |  |
| Public Administration                           | 27   | 0.3  | 0.1                                       | 27    |  |
| Businesses not classified by industry           | 774  | 7.5  | 10.7                                      | 774   |  |
| Total   | 10,302   |      |   |       |  |

Source: Canada Business Counts, June 2023













Canada Business Counts data can also be used to highlight the importance of each sector to the local economy.

**Table 8B: Distribution of Businesses by Sector - PR** 

| Sector  | and Perce | r in the sector<br>ent of Total<br>nesses | Percent of Total<br>Businesses in Ontario |       |  |
|---|-----------|---|---|-------|--|
|   | Total     | %   |   |       |  |
| Agriculture, Forestry, Fishing, Hunting         | 908       | 9.9                                       | 2.9                                       | 908   |  |
| Mining, Oil and Gas Extraction, Quarrying       | 6         | 0.1                                       | 0.1                                       | 6     |  |
| Utilities                                       | 30        | 0.3                                       | 0.2                                       | 30    |  |
| Construction                                    | 1,405     | 15.3                                      | 8.5                                       | 1,405 |  |
| Manufacturing                                   | 180       | 2.0                                       | 2.1                                       | 180   |  |
| Wholesale Trade                                 | 180       | 2.0                                       | 2.2                                       | 180   |  |
| Retail Trade                                    | 555       | 6.0                                       | 5.6                                       | 555   |  |
| Transportation and Warehousing                  | 180       | 2.0                                       | 6.8                                       | 180   |  |
| Information and Cultural Services               | 57        | 0.6                                       | 1.3                                       | 57    |  |
| Finance and Insurance                           | 405       | 4.4                                       | 5.1                                       | 405   |  |
| Real Estate and Leasing                         | 1,733     | 18.8                                      | 20.7                                      | 1,733 |  |
| Professional, Scientific and Technical Services | 790       | 8.6                                       | 12.5                                      | 790   |  |
| Management of Companies and Enterprises         | 55        | 0.6                                       | 0.8                                       | 55    |  |
| Admin. Support, Waste Mngmt., Remediation       | 322       | 3.5                                       | 3.5                                       | 322   |  |
| Educational Services                            | 71        | 8.0                                       | 1.0                                       | 71    |  |
| Health and Social assistance                    | 568       | 6.2                                       | 6.5                                       | 568   |  |
| Arts, Entertainment and Recreation              | 110       | 1.2                                       | 1.4                                       | 110   |  |
| Accommodation and Food Services                 | 181       | 2.0                                       | 2.6                                       | 181   |  |
| Other Services                                  | 616       | 6.7                                       | 5.5                                       | 616   |  |
| Public Administration                           | 17        | 0.2                                       | 0.1                                       | 17    |  |
| Businesses not classified by industry           | 752       | 8.2                                       | 10.7                                      | 752   |  |
| Total   | 9,209     |   |   |       |  |
| C   |           |   |   |       |  |

Source: Canada Business Counts, June 2023













The Statistics Canada Census 2021 provides an opportunity to look at the change in total employment by industry and by occupation over the past five years.

Table 9 highlights gains in employment taking place in the region in the Health Care and Social Assistance and Public Administration sectors. The decrease in employment in the Wholesale Trade sector is noteworthy. Decreases in the Accommodation and Food Services and Arts, Entertainment and Recreation sectors may be partially attributable to pandemic restrictions which were in place when the Statistics Canada Census 2021 was conducted.

Table 9: Change in employment by sector - SDG and PR

| Industry  | SDG and Prescott-Russell                 |  | Ontario                                  |
|---|--|--|--|
|   | % of Total Employed<br>Labour Force 2016 | % of Total Employed<br>Labour Force 2021 | % of Total Employed<br>Labour Force 2021 |
| Agriculture, Forestry, Fishing, Hunting         | 4.4%                                     | 4.3%                                     | 1.5%                                     |
| Mining, Oil and Gas Extraction, Quarrying       | 0.2%                                     | 0.2%                                     | 0.5%                                     |
| Utilities                                       | 0.6%                                     | 0.6%                                     | 0.8%                                     |
| Construction                                    | 9.4%                                     | 10.5%                                    | 7.5%                                     |
| Manufacturing                                   | 8.4%                                     | 8.5%                                     | 9.3%                                     |
| Wholesale Trade                                 | 3.3%                                     | 2.4%                                     | 3.6%                                     |
| Retail Trade                                    | 12.1%                                    | 12.0%                                    | 10.5%                                    |
| Transportation and Warehousing                  | 5.8%                                     | 5.8%                                     | 5.3%                                     |
| Information and Cultural Services               | 1.2%                                     | 1.4%                                     | 2.4%                                     |
| Finance and Insurance                           | 2.6%                                     | 2.4%                                     | 6.0%                                     |
| Real Estate and Leasing                         | 1.2%                                     | 1.0%                                     | 2.2%                                     |
| Professional, Scientific and Technical Services | 4.0%                                     | 4.6%                                     | 9.9%                                     |
| Management of Companies and Enterprises         | 0.1%                                     | 0.1%                                     | 0.4%                                     |
| Admin. Support, Waste Mngmt., Remediation       | 4.3%                                     | 3.7%                                     | 4.3%                                     |
| Educational Services                            | 7.4%                                     | 7.3%                                     | 7.5%                                     |
| Health and Social assistance                    | 12.6%                                    | 14.0%                                    | 12.6%                                    |
| Arts, Entertainment and Recreation              | 1.5%                                     | 1.0%                                     | 1.3%                                     |
| Accommodation and Food Services                 | 5.6%                                     | 4.0%                                     | 4.5%                                     |
| Other Services                                  | 4.5%                                     | 4.0%                                     | 3.5%                                     |
| Public Administration                           | 10.7%                                    | 12.0%                                    | 6.4%                                     |

Source: Statistics Canada Census 2016 and 2021



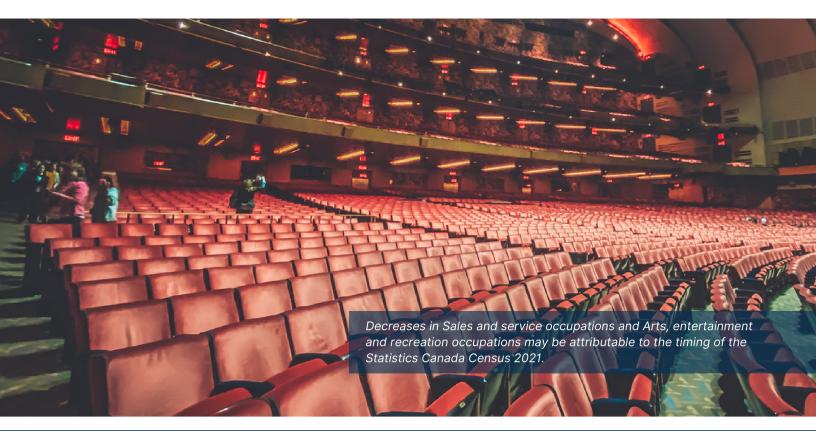


Table 10 highlights changes in employment levels within major occupational groups between 2016 and 2021 in SDG and PR.

Table 10: Change in employment by major occupational group - SDG and PR

| Industry                                       | SDG and Pr                               | Ontario                                  |  |
|--|--|--|--|
|  | % of Total Employed<br>Labour Force 2016 | % of Total Employed<br>Labour Force 2021 | % of Total Employed<br>Labour Force 2021 |
| Legislative and senior management              | 11.2%                                    | 12.3%                                    | 13.1%                                    |
| Business, finance and administration           | 15.8%                                    | 16.5%                                    | 16.5%                                    |
| Natural and applied sciences                   | 5.0%                                     | 5.5%                                     | 9.2%                                     |
| Health occupations                             | 6.8%                                     | 7.9%                                     | 7.8%                                     |
| Education, law, social, community, government  | 12.3%                                    | 12.1%                                    | 12.2%                                    |
| Arts, entertainment and recreation occupations | 1.7%                                     | 1.6%                                     | 2.9%                                     |
| Sales and service occupations                  | 21.6%                                    | 18.0%                                    | 18.8%                                    |
| Trades, transport and equipment operators      | 18.6%                                    | 19.2%                                    | 13.4%                                    |
| Natural resources and agriculture occupations  | 2.6%                                     | 2.1%                                     | 1.4%                                     |
| Manufacturing and utilities occupations        | 4.4%                                     | 4.6%                                     | 4.6%                                     |
| Total  | 11.2%                                    | 12.3%                                    | 13.1%                                    |

Source: Statistics Canada Census 2016 and 2021



EMSI Analyst is a useful tool for examining projected employment growth within industries and occupations. EMSI's analysis incorporates and harmonizes labour market data from multiple Statistics Canada datasets including the Survey of Employment, Payroll, and Hours (SEPH), Labour Force Survey (LFS), Canada Business Counts, Census, Postsecondary Student Information System (PSIS) and Canadian Occupation Projection System (COPS) to calculate employment growth and the concentration of employment locally as compared to national levels. Industries with a concentration of 1.00 or more have a higher concentration of employment locally compared to Canada.

Along with employment concentration, Tables 11A and B summarize projected job creation by industry from 2024 to 2029 in SDG and Prescott-Russell.

Table 11A: Projected Job Creation and Employment Concentration by Industry - SDG

| Industries                                      | 2024 Jobs | 2029 Jobs | 2024-2029<br>Creation | 2029<br>Employment<br>Concentration |
|---|-----------|-----------|-----------------------|-------------------------------------|
| Agriculture, Forestry, Fishing, Hunting         | 1,017     | 1,019     | 2                     | 0%                                  |
| Mining, Oil and Gas Extraction, Quarrying       | 34        | 38        | 4                     | 10%                                 |
| Utilities                                       | 305       | 306       | 1                     | 0%                                  |
| Construction                                    | 2,458     | 2,564     | 106                   | 4%                                  |
| Manufacturing                                   | 6,235     | 6,651     | 416                   | 7%                                  |
| Wholesale Trade                                 | 1,250     | 1,164     | (-86)                 | (-7%)                               |
| Retail Trade                                    | 6,735     | 6,955     | 220                   | 3%                                  |
| Transportation and Warehousing                  | 3,165     | 3,500     | 334                   | 11%                                 |
| Information and Cultural Services               | 616       | 635       | 19                    | 3%                                  |
| Finance and Insurance                           | 896       | 969       | 73                    | 8%                                  |
| Real Estate and Leasing                         | 287       | 283       | (-3)                  | (-1%)                               |
| Professional, Scientific and Technical Services | 1,292     | 1,394     | 102                   | 8%                                  |
| Management of Companies and Enterprises         | 44        | 35        | (-9)                  | (-20%)                              |
| Admin. Support, Waste Mngmt., Remediation       | 2,124     | 2,412     | 289                   | 14%                                 |
| Educational Services                            | 2,785     | 2,795     | 10                    | 0%                                  |
| Health and Social assistance                    | 7,492     | 8,199     | 706                   | 9%                                  |
| Arts, Entertainment and Recreation              | 565       | 609       | 45                    | 8%                                  |
| Accommodation and Food Services                 | 3,598     | 3,945     | 347                   | 10%                                 |
| Other Services                                  | 1,369     | 1,502     | 133                   | 10%                                 |
| Public Administration                           | 3,458     | 3,596     | 138                   | 4%                                  |
| Businesses not classified by industry           | 874       | 928       | 54                    | 6%                                  |
| Total   | 46,599    | 49,501    | 2,902                 | 6%                                  |

Source: EMSI Analyst - Note: Arithmetical discrepancies are a result of rounding





Table 11B: Projected Job Creation and Employment Concentration by Industry - PR

| Sector  | 2024 Jobs | 2029 Jobs | 2024-2029<br>Creation | 2029<br>Employment<br>Concentration |
|---|-----------|-----------|-----------------------|-------------------------------------|
| Agriculture, Forestry, Fishing, Hunting         | 708       | 659       | (-50)                 | (-7%)                               |
| Mining, Oil and Gas Extraction, Quarrying       | 38        | 43        | 5                     | 12%                                 |
| Utilities                                       | 92        | 93        | 1                     | 1%                                  |
| Construction                                    | 2,922     | 3,129     | 207                   | 7%                                  |
| Manufacturing                                   | 3,287     | 3,515     | 228                   | 7%                                  |
| Wholesale Trade                                 | 1,146     | 1,213     | 67                    | 6%                                  |
| Retail Trade                                    | 4,906     | 5,128     | 222                   | 5%                                  |
| Transportation and Warehousing                  | 1,497     | 1,644     | 146                   | 10%                                 |
| Information and Cultural Services               | 468       | 511       | 43                    | 9%                                  |
| Finance and Insurance                           | 1,359     | 1,573     | 214                   | 16%                                 |
| Real Estate and Leasing                         | 204       | 210       | 7                     | 3%                                  |
| Professional, Scientific and Technical Services | 1,493     | 1,654     | 160                   | 11%                                 |
| Management of Companies and Enterprises         | 44        | 52        | 8                     | 18%                                 |
| Admin. Support, Waste Mngmt., Remediation       | 1,603     | 1,875     | 272                   | 17%                                 |
| Educational Services                            | 3,094     | 3,161     | 67                    | 2%                                  |
| Health and Social assistance                    | 4,856     | 5,365     | 509                   | 10%                                 |
| Arts, Entertainment and Recreation              | 518       | 587       | 69                    | 13%                                 |
| Accommodation and Food Services                 | 2,727     | 2,982     | 255                   | 9%                                  |
| Other Services                                  | 1,675     | 1,879     | 205                   | 12%                                 |
| Public Administration                           | 7,017     | 7,954     | 938                   | 13%                                 |
| Businesses not classified by industry           | 759       | 827       | 68                    | 9%                                  |
| Total   | 40,413    | 44,053    | 3,640                 | 9%                                  |

Source: EMSI Analyst - Note: Arithmetical discrepancies are a result of rounding





Tables 12A and B highlight occupations with **more than 50 jobs** projected to be created between 2024 and 2029 in SDG and PR

## Table 12A: Projected Job Change and Employment Concentration by Occupation - SDG

| Occupations                                    | 2024 Jobs | 2029 Jobs | 2024-2029<br>Creation | 2029 Employment<br>Concentration |
|--|-----------|-----------|-----------------------|----------------------------------|
| Nurses aides, orderlies and patient associates | 1,176     | 1,334     | 158                   | 13%                              |
| Registered nurses and reg'd psychiatric nurses | 1,222     | 1,377     | 155                   | 13%                              |
| Food counter attendants, kitchen helpers       | 1,285     | 1,432     | 146                   | 11%                              |
| Transport truck drivers                        | 932       | 1,040     | 108                   | 12%                              |
| Store shelf stockers, clerks, order fillers    | 1,092     | 1,179     | 87                    | 8%                               |
| Food and beverage servers                      | 545       | 619       | 75                    | 14%                              |
| Retail sales supervisors                       | 858       | 917       | 59                    | 7%                               |
| Light duty cleaners                            | 529       | 587       | 58                    | 11%                              |
| Cooks  | 546       | 603       | 57                    | 10%                              |
| Shippers and Receivers                         | 507       | 563       | 55                    | 11%                              |
| Cashiers                                       | 1,380     | 1,435     | 55                    | 4%                               |
| Total  | 46,599    | 49,501    | 2,902                 | 6%                               |

Source: EMSI Analyst1

Table 12B points to the growing importance of the public administration sector to the economy of Prescott-Russell.

#### Table 12B: Projected Job Change and Employment Concentration by Occupation - PR

| Occupations                                       | 2024 Jobs | 2029 Jobs | 2024-2029<br>Creation | 2029 Employment<br>Concentration |
|---|-----------|-----------|-----------------------|----------------------------------|
| Social policy researchers, program officers       | 602       | 711       | 109                   | 18%                              |
| Registered nurses and reg'd psychiatric nurses    | 670       | 774       | 104                   | 15%                              |
| Food counter attendants, kitchen helpers          | 944       | 1,038     | 94                    | 10%                              |
| Nurse aide, orderlies, patient service associates | 710       | 797       | 87                    | 12%                              |
| Human resource professionals                      | 520       | 598       | 77                    | 15%                              |
| Health policy researchers, program officers       | 289       | 360       | 70                    | 24%                              |
| Retail salespersons and visual merchandisers      | 1,324     | 1,389     | 65                    | 5%                               |
| Information system specialists                    | 528       | 591       | 62                    | 12%                              |
| Store shelf stockers, clerks, order fillers       | 599       | 655       | 56                    | 9%                               |
| Computer and information systems managers         | 273       | 328       | 55                    | 20%                              |
| Administrative officers                           | 502       | 556       | 54                    | 11%                              |
| Early childhood educators and assistants          | 559       | 613       | 54                    | 10%                              |
| Retail sales supervisors                          | 618       | 671       | 53                    | 9%                               |
| Other managers in public administration           | 320       | 373       | 52                    | 16%                              |
| Food and beverage servers                         | 413       | 465       | 51                    | 12%                              |
| Transport truck drivers                           | 472       | 521       | 50                    | 10%                              |
| <b>Total</b> Source: EMSI Analyst1                | 40,413    | 44,053    | 3,640                 | 9%                               |

Income levels provide additional insights into labour market demand. Table 13 provides the median annual income earned in 2020 within each major occupational group in SDG, PR, the Ottawa Economic Region and the province of Ontario as per the Statistics Canada Census 2021. The Ottawa Economic Region includes SDG, PR, Ottawa, Leeds and Grenville and Lanark Census Divisions. The median employment income includes all wages, salaries and commissions from paid full and part-time employment and net self-employment income from farm or non-farm unincorporated business and/or professional practice.

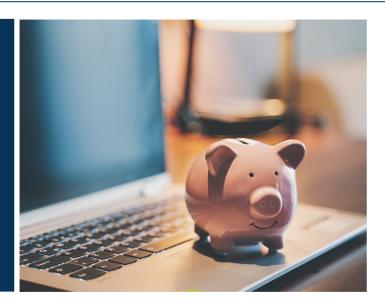
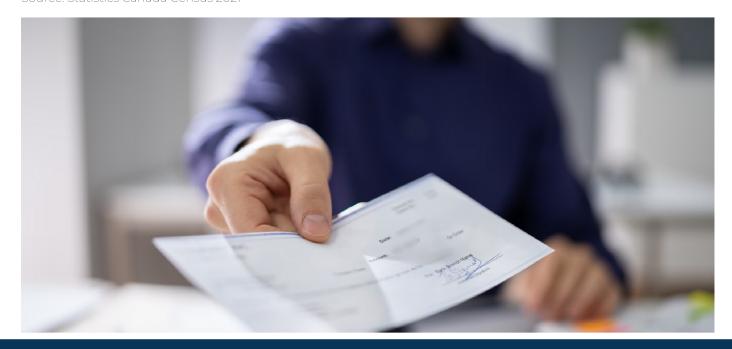


Table 13 - Median Employment Income (2020) by Major Occupational Group

| Major Occupational Group                           | SDG      | PR       | Ottawa<br>Economic<br>Region | Ontario   |
|--|----------|----------|------------------------------|-----------|
| Legislative and senior management                  | \$89,000 | \$97,000 | \$126,000                    | \$124,000 |
| Business, finance and administration               | \$46,800 | \$56,400 | \$57,200                     | \$52,000  |
| Natural and applied sciences                       | \$65,000 | \$84,000 | \$86,000                     | \$77,500  |
| Health occupations                                 | \$45,200 | \$50,80  | \$53,200                     | \$50,800  |
| Education, law, social, community, government      | \$54,000 | \$68,500 | \$69,000                     | \$56,400  |
| Occupations in art, culture, recreation and sport  | \$18,000 | \$30,000 | \$28,600                     | \$20,400  |
| Sales and service occupations                      | \$21,400 | \$23,800 | \$19,600                     | \$20,200  |
| Trades, transport and equipment operators          | \$45,600 | \$49,600 | \$43,600                     | \$42,800  |
| Natural resources and agriculture occupations      | \$17,800 | \$20,000 | \$16,400                     | \$20,600  |
| Manufacturing and utilities occupations            | \$43,200 | \$43,600 | \$42,400                     | \$42,400  |
| <b>Total</b> Source: Statistics Canada Census 2021 | \$39,600 | \$49,200 | \$48,800                     | \$42,400  |



As more and more employers turn to online job postings sites analyzing the number of job postings provides insights into labour market demand.

Tables 14A and B identify the top 25 occupations by job postings and corresponding wages.

It should be noted that the count does not include job postings where the employer advertised the job anonymously or when the job is advertised by a known employment agency.

#### Table 14A: Top 25 Occupations Advertised in SDG - Jan 1 2023 to Dec 31 2023

| NOC   | Occupation  | Number of Online<br>Job Postings | Average Hourly<br>Wage |
|-------|---|----------------------------------|------------------------|
| 14400 | Shippers and receivers                                      | 329                              | \$21.39                |
| 73300 | Transport truck drivers                                     | 149                              | \$30.39                |
| 44101 | Home support workers, caregivers and related occupations    | 138                              | \$23.54                |
| 64100 | Retail salespersons and visual merchandisers                | 137                              | \$18.95                |
| 64409 | Other customer and information services representatives     | 129                              | \$22.18                |
| 60020 | Retail and wholesale managers                               | 112                              | \$25.34                |
| 63200 | Cooks   | 90                               | \$18.91                |
| 75201 | Delivery service drivers and door-to-door distributors      | 82                               | \$30.23                |
| 65310 | Light duty cleaners   | 79                               | \$18.21                |
| 14100 | General office support workers                              | 67                               | \$23.37                |
| 65100 | Cashiers  | 64                               | \$17.25                |
| 65102 | Store shelf stockers, clerks and order fillers              | 63                               | \$20.23                |
| 65201 | Food counter attendants, kitchen helpers and related occ'ns | 60                               | \$18.75                |
| 43100 | Elementary and secondary school teacher assistants          | 56                               | \$24.07                |
| 13100 | Administrative assistants                                   | 50                               | \$24.04                |
| 41200 | University professors and lecturers                         | 45                               | \$61.30                |
| 32101 | Licensed practical nurses                                   | 44                               | \$29.00                |
| 31301 | Registered nurses and registered psychiatric nurses         | 42                               | \$63.00                |
| 75101 | Material handlers   | 41                               | \$21.33                |
| 41220 | Secondary school teachers                                   | 38                               | \$31.83                |
| 60030 | Restaurant and food service managers                        | 38                               | \$24.86                |
| 64101 | Sales and account representatives – wholesale trade         | 38                               | \$29.93                |
| 42202 | Early childhood educators and assistants                    | 37                               | \$25.56                |
| 64410 | Security guards and other related security occupations      | 37                               | \$18.46                |
| 14101 | Receptionists   | 32                               | \$21.43                |
| 60010 | Corporate sales managers                                    | 32                               | \$57.17                |
| 62020 | Food service supervisors                                    | 32                               | \$20.72                |

Source: Vicinity Jobst







Table 14B: Top 25 Occupations Advertised in PR - Jan 1 2023 to Dec 31 2023

| NOC         | Occupation  | Number of Online<br>Job Postings | Average Hourly<br>Wage |
|-------------|---|----------------------------------|------------------------|
| 44101       | Home support workers, caregivers and related occupations    | 121                              | \$19.68                |
| 60020       | Retail and wholesale trade managers                         | 64                               | \$22.76                |
| 31301       | Registered nurses and registered psychiatric nurses         | 44                               | \$51.85                |
| 65102       | Store shelf stockers, clerks and order fillers              | 43                               | \$15.90                |
| 64100       | Retail salespersons and visual merchandisers                | 39                               | \$16.75                |
| 64409       | Other customer and information services representatives     | 39                               | \$20.47                |
| 65100       | Cashiers  | 38                               | \$17.26                |
| 63200       | Cooks   | 35                               | \$18.63                |
| 65201       | Food counter attendants, kitchen helpers and related occ'ns | 35                               | \$17.24                |
| 73300       | Transport truck drivers                                     | 31                               | \$43.59                |
| 43100       | Elementary and secondary school teacher assistants          | 30                               | \$24.54                |
| 75201       | Delivery service drivers and door-to-door distributors      | 30                               | \$21.80                |
| 63102       | Financial sales representatives                             | 29                               | not available          |
| 75101       | Material handlers   | 29                               | \$20.82                |
| 32101       | Licensed practical nurses                                   | 28                               | not available          |
| 65312       | Janitors, caretakers and heavy-duty cleaners                | 26                               | \$21.81                |
| 42202       | Early childhood educators and assistants                    | 24                               | \$17.97                |
| 14100       | General office support workers                              | 22                               | \$23.08                |
| 13110       | Administrative assistants                                   | 21                               | \$25.96                |
| 41221       | Elementary school and kindergarten teachers                 | 21                               | \$20.00                |
| 62020       | Food service supervisors                                    | 21                               | \$20.92                |
| 64101       | Sales and account representatives – wholesale trade         | 21                               | \$26.02                |
| 41220       | Secondary school teachers                                   | 20                               | \$39.19                |
| 62101       | Retail and wholesale buyers                                 | 19                               | \$26.20                |
| 33102       | Nurse aides, orderlies and patient service associates       | 18                               | \$24.77                |
| ourco: Mici | pity (John  |                                  |                        |

Source: Vicinity Jobs









## WHAT WE ARE HEARING

#### "This investment activity is creating dozens of employment opportunities"

-Bob Peters, Division Manager of Economic Development for the City of Cornwall,





This service is funded in part by the Government of Canada and the Government of Ontario

https://choosecornwall.ca/news-

EOTB will be conducting the EmployerOne Survey early in 2024. Survey results will be available in March 2024 and provide additional insights into

"This investment

concluded Mr. Peters.[1]

The EOTB team continues to hear about the importance of worker reliability from employers. Many are experiencing difficulty filling vacancies. Others are struggling to retain employees. This labour market demand extends across multiple sectors with the health care sector being particularly challenged to secure employees to fulfill a variety of functions.

opportunities",

Dana McLean, "Cornwall in 2023 - A Year in Review".

labour market demand.

english/cornwall-in-2023-a-year-inreview/, Dec 08, 2023

# EMPLOYMENT ONTARIO DATA 2022-2023

Over the past several years, Employment Ontario data has been shared annually with the Eastern Ontario Training Board to provide further insight about service use and encourage collaboration to address local labour market demand and supply. The following analysis examines service usage in 2022-2023 compared to the previous year as well as the last pre-pandemic year, 2019-2020.

#### **Assisted Employment Services and Literacy and Basic Skills programming**

Participation in SDG, P-R and Eastern Ontario has been relatively stable in the past year.

#### Assisted Employment Services

#### **SDG**

1,323 clients received Assisted Employment Services. A slight decrease from 2021-2022 of 19 clients (-1.4%).

The number of newcomers seeking Assisted Employment Services almost tripled in the last year growing from 36 to 136 with internationally trained professionals increasing from 45 to 126.



#### D-E

In PR, 906 clients received Assisted Employment Services in 2022-2023 – a decrease of 165 clients from 2021-2022 (-15.4%).

The number of newcomers seeking Assisted Employment Services did increase from 54 to 70, but not to the significant degree observed in SDG.

#### **EASTERN-ONTARIO**

Participation increased 9.1% between 2021-2022 and 2022-2023 and 4.2% in Ontario overall.

In both Eastern Ontario and Ontario 68% of Assisted Employment Services participants left for employment and 13% for further education or training.

#### Unassisted Employment Services

#### **SDG**

3,793 clients received Unassisted Employment Services in 2022-2023 - an increase of 339 (9.8%).

925 clients or 70% exited services for employment while 189 (14%) sought education or training after received Assisted Employment Services.

#### P-R

2,237 clients received Unassisted Services last year compared to 2,431 last year – a decrease of 194 or -8%.

Client results have been relatively consistent over the past three years. 680 of 906 clients (75%) left services for employment while 15% exited for training.

#### **EASTERN-ONTARIO**

The number participating in Unassisted Employment Services in Eastern Ontario grew by 23% last year and 12.2% in Ontario.

#### **Literary Basic Skills**



The number of new Literacy and Basic Skills (LBS) learners in SDG increased by 14 learners from 2021-2022 to 2022-2023 (438 to 452). Carry-over learner numbers decreased by 51. Net total of new and carry-over learners decreased from 800 to 763 (-37 learners/ -4.6%).

Referrals from Employment Service Providers to LBS decreased from 92 in 2021-2022 to 50 in 2022-2023. This was a decrease of 46% while referrals from LBS to Employment Services decreased from 89 to 77 (-14%) during the same time period.

Employment was the goal of 57% of LBS learners. 130 of 475 clients or 27% left services for employment. 44 or 9% exited in education or training.



#### P-F

Participation in the Literacy and Basic Skills program in PR has been stable over the past year. The number of new learners increased from 115 to 129 learners (14%) while the number of carry-over learners decreased by 18 (-11%). The total net new and carry-over learners decreased from 277 to 273 (-1.4%).

Referrals into LBS from Employment Services decreased slightly in the past year from 135 to 115 (-15%) while referrals to Employment Services continued strong growing from 70 to 82 (17%).

Employment was the goal of 82% of LBS participants. In 2022-2023, 101 or 33% left services for employment while 19% continued their education or training.

#### **EASTERN-ONTARIO**

In Eastern Ontario, net new learners in Literacy and Basic Skills increased 3% while in Ontario net new learners increased by 2.7%.

28% of learners left LBS for employment and 27% continued in education or training. In Ontario one in four learners left either for employment and one in four for education or training.



Programs administered by Employment Services recorded the following level of activity between 2021-2022 and 2022-2023 in SDG, PR and Eastern Ontario:

#### Canada Ontario Job Grant

#### SDG

Company participation decreased from 71 to 61 (-14%). The number of workers obtaining training decreased from 152 to 119 (-22%).



#### P-F

Company participation decreased significantly from 47 to 22 (-53%). The number of workers obtaining training decreased from 209 to 42 (-80%).

#### **EASTERN-ONTARIO**

The number of Eastern Ontario companies participating decreased by 8% and by 13% in Ontario. The number of trainees in Eastern Ontario decreased by 13% and by 17% in Ontario.

#### **Better Jobs Ontario**

#### SDG

The number of participants decreased slightly from 49 to 47 (-4%).



#### P-R

The number of participants decreased from 38 to 31 (-38%).

#### **EASTERN-ONTARIO**

Participation in E-O increased by 4.3% while experiencing a 19% decrease across ON.

## Youth Job Connection

#### SDG

Participation increased from 79 to 100 (27%).



#### P-R

Participation decreased from 44 to 38 (-14%).

#### **EASTERN-ONTARIO**

In E-O, participation was stable with a slight decrease of 0.3%. Participation in Ontario increased by 2%.

#### **Youth Job Connection Summer**

#### **SDG**

Youth Job Connection Summer: Participation decreased from 74 to 58 (-22%).

#### P-R

Participation decreased from 53 to 42 (-21%).

#### **EASTERN-ONTARIO**

Again, participation in E-O was relatively stable with a decrease of 3% and a 2% decrease in ON.

#### **Apprenticeship**

#### **SDG**

The number of new Apprenticeship registrations in SDG decreased slightly from 873 to 848 while the number of active apprentices decreased significantly from 3,468 to 2,442 in 2022-2023.

Certificates of Apprenticeship issued increased from 204 to 230 (13%). Modular training registrations decreased from 48 to 31.

#### P-R

The number of new Apprenticeship registrations increased in PR from 157 to 186 (18.5%) while the number of active apprentices was relatively stable increasing by 5 to 163 (1%).

The number of Certificates of Apprenticeship increased by 14 to 52 (37%). The number of modular training registrations decreased from 40 to 38 (-5%).

#### **EASTERN-ONTARIO**

New Apprenticeship registrations grew by 17% in E-O and by 23% in Ontario overall. In E-O the number of active apprentices increased by 4% and by 5% in ON.

Certificates of Apprenticeship issued increased by 21% in E-O and by 17% in ON. In E-O modular training registrations decreased by 4% while increasing by 6% in ON overall.

Along with examining Employment Ontario program usage in the past year, participation in 2022-2023 was compared to 2019-2020, the last full year prior to the initiation of pandemic restrictions in March 2020. The following graphics highlight changes in how programs are used post-pandemic.

#### LBS PARTICIPATION COMPARED TO PRE-**PANDEMIC LEVELS** Eastern SDG PR Ontario Ontario **LBS New** 30% 17% Learners Carry-Over Learners New + Carry-Over COJG PARTICIPATION COMPARED TO PRE-**PANDEMIC LEVELS**

|                        | SDG | PR  | Eastern<br>Ontario | Ontario |
|------------------------|-----|-----|--------------------|---------|
| Number of<br>Employers | 25% | 51% | 19%                | 24%     |
|                        |     |     |                    |         |
| Number of<br>Trainees  | 4%  | 77% | 37%                | 36%     |

Employment Ontario service providers attending a community consultation in November 2023 wondered about the drop in the number of active apprentices. This significant drop is now under investigation.

Literacy and Basic Skills providers pointed out that apprentices often do not reach completion because of a lack of literacy skills. Providers are trying to catch them before they fail.

## EMPLOYMENT SERVICES PARTICIPATION COMPARED TO PRE-PANDEMIC LEVELS

|                        | SDG | PR  | Eastern<br>Ontario | Ontario |
|------------------------|-----|-----|--------------------|---------|
| Assisted<br>Services   | 37% | 47% | 45%                | 43%     |
|                        |     |     |                    |         |
| Unassisted<br>Services | 25% | 10% | 8%                 | 19%     |

### APPRENTICESHIP PARTICIPATION COMPARED TO PRE-PANDEMIC LEVELS

|                          | SDG | PR  | Eastern<br>Ontario | Ontario |
|--------------------------|-----|-----|--------------------|---------|
| New<br>Registrations     | 4%  | 10% | 6%                 | 2%      |
|                          |     |     |                    |         |
| Active<br>Apprentices    | 37% | 35% | 22%                | 21%     |
|                          |     |     |                    |         |
| C of A's<br>Issued       | 19% | 0%  | 11%                | 8%      |
|                          |     |     |                    |         |
| Modular<br>Registrations | 55% | 27% | 29%                | 2%      |

They will be inviting stakeholders including the unions to a forum to discuss how they can best help. Suggestions to date include a literacy 'boot camp' prior to in-school apprenticeship training, a session on study skills and a further analysis of apprenticeship pathways.

#### PARTICIPATION COMPARED TO PRE-PANDEMIC LEVELS

|                               |                        | SI | OG  | PR  | Easte<br>Onta |     | Onta | ario |
|-------------------------------|------------------------|----|-----|-----|---------------|-----|------|------|
| BETTER JOBS ONTARIO           | Number of Trainees     | •  | 27% | 19% | 1             | 13% | •    | 8%   |
| YOUTH JOBS CONNECTIONS        | Number of Participants | •  | 35% | 61% | 1             | 44% | •    | 40%  |
| YOUTH JOBS CONNECTIONS SUMMER | Number of Participants | •  | 62% | 57% | •             | 27% | •    | 31%  |

## ACTION PLAN UPDATE 2024

In the past year, the Eastern Ontario Training Board together with community partners agreed that the priorities first identified in 2012 and confirmed in 2021 no longer fully reflected current economic and workforce development challenges and opportunities. On November 29, 2023, 27 local stakeholders representing employers, employer associations, economic development officers, educators, and employment service providers came together to confirm four new areas of focus for workforce development and to discuss collaborative actions to address these priorities.

The following plan includes the revised priorities and actions identified by community partners.

\*S = Short-term; M = Mid-Term (2 Years); L = Long-Term (3 Years) \*\* Acronym Glossary follows

#### Key Priority #1 – Transitioning workers to meet labour market shortages.

- Provide educational presentations at job fairs re jobs in demand and available training
- Increase awareness and collaboration between training partners
- Obtain employer feedback on in-demand jobs/skills and communicate to educators
- Champion funds to meet employer in-house training needs
- Promote services to employers

|  |   |                                  | Tir      | nefran   | ne*      |
|--|---|----------------------------------|----------|----------|----------|
| Action   | Outcomes  | Partners**                       | S        | М        | L        |
| Communicate with employers and business associations to market EO services   | Maintain yournextjob.ca training info. Sponsor youth entrepreneur award at annual CoC event. Co-award winner with ACCF for community contribution.    | ACCF, SCG, CoC,<br>WCG           | <b>✓</b> | ✓        | <b>✓</b> |
| Coordination of Employment Ontario services to meet the needs of jobseekers, workers, newcomers and employers.   | Partners continue structured promotion, assessment and referrals.   | SCG                              | ✓        | ✓        | ✓        |
| Deliver Labour Market Help Desk<br>(Eastern<br>Ontario) services in SDG and PR   | Respond to a minimum of 35 inquiries per year   | EOTB, WDBs in<br>Eastern Ontario | <b>√</b> | <b>✓</b> | <b>√</b> |
| Use statistical data and employer feedback to coordinate services and educators to address labour market shortages. Establish employer tables to obtain input. | Programs and services developed meeting worker and employer labour market needs.  Communicate findings to educators and employment service providers. | SCG, EOTB,<br>Employers, WCG     | ✓        | <b>✓</b> | ✓        |
| Conduct bi-annual EmployerOne Survey of local employers.   | Analyze employer feedback, share with educators and service providers. Develop service and training responses based on feedback.                      | EOTB, SCG, SLC, CT               |          | <b>✓</b> | <b>√</b> |
| Maintain "www.yournextjob.ca"<br>community calendar of workshops and<br>webinars available to all employers,<br>jobseekers and incumbent workers.              | Community calendar promoting all EO services available online.  | SCG                              | ✓        | <b>✓</b> | ✓        |

#### Key Priority # 2 - Attract marginalized groups and newcomers to the workforce

- A separate, distinct strategy for immigrants with properly funded settlement services
- Provide employers with training and guidance on onboarding immigrants
- Remove barriers to English as a Second Language (ESL) and fund appropriately
- Champion additional resources to address recurring barriers to employment like daycare and transportation

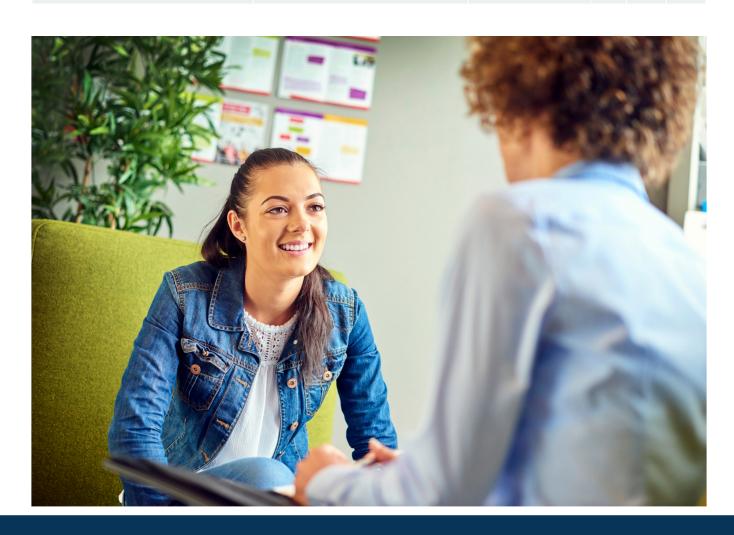
|   |  |   | 1        | Γimeframe | ·*       |
|---|--|---|----------|-----------|----------|
| Action  | Outcomes   | Partners**                                | S        | М         | L        |
| Coordination of Employment Ontario services to meet the needs of jobseekers, workers, newcomers and employers.  | Partners continue structured promotion, assessment and referrals.  | SCG, WCG                                  | ✓        | ✓         | ✓        |
| Maintain and promote "Your Next Job"<br>website as a repository of online job<br>postings in SDG and PR from multiple local<br>and national job posting websites.         | A minimum of 50 users access the<br>website in year one; 100 in year two and<br>150 in year three                          | EOTB, SCG                                 | <b>✓</b> | <b>✓</b>  | <b>✓</b> |
| Deliver short-term training and work<br>experience helping diverse candidates,<br>differently-abled, at-risk youth,<br>unemployed and under-employed secure<br>employment | Depending on severity of employment<br>barrier, 65 to 70% of participants secure<br>employment or continue their education | EOTB, SC, TCL, JZ,<br>GIAG, OW, SLC, PPRC | ✓        | ✓         | ✓        |
| Wrap up and analyze results: Women's<br>Employment Readiness Pilot Program<br>including measurements for intervention<br>effectiveness – COMPLETE 3 31 2024               | A minimum of 30 participants with 21 achieving employment.   | EOTB, JZ, GIAG, OW,<br>SLC                |          |           |          |
| Facilitate work experiences in graduates' fields of study – COMPLETED MAR 31 2023   | Minimum of 75% of participants secure employment or continue their education   | EOTB, SC, JZ, GIAG,<br>KCSA, TCL          |          |           |          |
| Establish and maintain Youth Engagement<br>Sub-committee of Service Coordination<br>Group. Add youth representation in 2024-<br>2025.                                     | Conduct a minimum of one activity promoting youth transition to the labour force. Respond to youth input.                  | SCG                                       |          | <b>√</b>  | ✓        |
| Deliver Newcomer Employment<br>Welcome Services settlement and<br>employment integration services   | 100 to 150 newcomers provided services annually  | LIP, TRL, JZ, GIAG,<br>OW, SLC, TCL, Mun. | <b>✓</b> | ✓         | <b>✓</b> |



#### Key Priority # 3 – Promote in-demand occupations

- Build stronger relationships with secondary school
- Facilitate employer-to-employer dialogue

|   |   |   | ٦        | Timeframe | <b>9</b> * |
|---|---|---|----------|-----------|------------|
| Action  | Outcomes  | Partners**  | S        | М         | L          |
| Analyze, summarize and publish labour market information data as released from various sources. Ensure distribution to secondary and post-secondary educators.                        | Publish monthly "Eye on the Labour<br>Market" report for SDG and PR<br>Update and promote<br>labourmarketinfo.com website as custom<br>data becomes available | EOTB, SCG   | ✓        | ✓         | ✓          |
| Promote<br>and distribute career videos   | Promotion and distribution to a minimum of two school boards or other educators.  | EOTB, EF, Employers                                 | ✓        | ✓         | ✓          |
| Develop 'career ladders' promoting<br>careers launched through entry-level work.<br>Evaluate use as a tool for workforce<br>development and training of new<br>and incumbent workers. | Develop and test a minimum of two<br>career ladders in year one. Evaluate use of<br>career ladders in year two.   | EOTB, OW  | <b>√</b> | ✓         |            |
| Conduct and evaluate Financial Literacy pilot program for students  | Conduct and evaluate Year Two of<br>Financial Literacy pilot program for 400<br>EN and FR students in SDG and PR  | OTF, EOTB, JA,<br>UCDSB, CSBEO,<br>CEPEO,<br>CSDCEO | <b>✓</b> | ✓         | <b>√</b>   |



## Key Priority # 4 – Assist employers to attract new workers and retain existing employees

- Promote and facilitate training for managers on topics including change management, DEI workplaces, succession planning, etc.
- Support employers to incorporate accessibility resources into their workforce for current and future employees
- Assist employers to implement onboarding programs promoting a positive workforce culture and a mentorship program that sets employees up for success
- Educate employers on the changing labour force and their motivators and priorities, e.g. flex work, hybrid work, benefits, etc. Assist to develop innovative solutions.

|   |   |  |          | Timeframe | è*       |
|---|---|--|----------|-----------|----------|
| Action  | Outcomes  | Partners**   | S        | М         | L        |
| Chair Local Immigration Partnership<br>Council to welcome newcomers to SDG<br>and PR  | Assist newcomers to obtain info and services required. Partner with community and employers to promote benefits of hiring newcomers.              | LIP members  | ✓        | <b>✓</b>  | <b>✓</b> |
| Maintain Welcome Guide for Immigrants<br>to SDG and PR  | Ongoing update and distribution through NEWS, TR and ES   | LIP, Mun., JZ, OW,<br>NEWS, TRL                      | ✓        | ✓         | <b>✓</b> |
| Maintain Newcomer Ambassador Group<br>to promote area to newcomers  | Newcomers representing 11 countries now participating. To increase to 13 by 2023  | TRL, NEWS, LIP                                       | <b>✓</b> | ✓         | ✓        |
| Deliver Community Connections event connecting immigrants with employers.   | A minimum of one event conducted annually. Attended by a minimum of 20 employers and 100 newcomers annually.                                      | LIP, Mun., SDC                                       | <b>✓</b> | <b>✓</b>  | ✓        |
| Organize and participate in annual job fair in SDG and PR for the general population  | A minimum of one online or in-person job fair conducted annually  | EN, SCG, MCA, CoC,<br>Mun. OW, SDC,<br>CESOC,<br>LCC | <b>✓</b> | <b>✓</b>  | <b>✓</b> |
| Investigate viability of employer participation in online job fairs organized outside of SDG and PR. Participate in non-local job fair to attract workers outside of the area | Participate in a minimum of one job fair<br>outside of SDG and PR.  | Mun., CESOC, EOTB,<br>LCC                            | ✓        | <b>✓</b>  | <b>✓</b> |
| Host in-person and online employer training sessions  | Minimum of two online or in-person training sessions conducted annually   | SCG, CoC, ACCF, EN,<br>SDC                           | <b>✓</b> | <b>✓</b>  | ✓        |
| Partner with African Caribbean and<br>International Assoc. of Eastern Ontario to<br>promote integration of newcomers<br>into employment                                       | Partnership activities to be planned and implemented  | ACIAEO, LIP, NEWS                                    | ✓        | ✓         | <b>✓</b> |
| Complete annual Local Labour Market<br>Plan with updated LMI, EO data analysis<br>and consultation feedback.  | Publish annual update of three-year plan  | EOTB, SCG, EN, SLC,<br>OW Mun. CTCA,                 |          | ✓         | <b>✓</b> |
| Participate on various boards and committees representing workforce development. Provide LMI as requested.  | Serve on Vibrant Communities,<br>Downtown BIA, Employ-Ability Network,<br>Municipal Housing Committee. Serve on<br>panels of experts as required. | EOTB, VC, DBIA, EN                                   | ✓        | ✓         | <b>✓</b> |
| Develop private and public sector funding proposals as required to address service needs and build business and community capacity.   | A minimum of two proposals developed annually   | ЕОТВ   | <b>✓</b> | <b>✓</b>  | <b>✓</b> |

## ACRONYM GLOSSARY

